

Ken Norland Senior Consultant Portland, OR

**Summary** As a strategic leader in IT with many years of experience, Ken has led significant teams in professional services, product development and large program/ project management. His ability to see and act on both the big picture and on tactical needs is rare and valued.

Ken has led Enterprise Architecture efforts; participated in several mergers and acquisitions; managed large, multi-national development teams; and provided strategy for multiple companies and technologies.



#### **Consulting Areas**

- Information Technology
- Financial Services
- Master Data Management
- IT Applications Selection
- Custom Development
- M&A Integrations
- Implementation & Support
- Project/Company Assessments
- Due Diligence

#### **Expertise**

- Strategic Planning
- Technology Product Development
- Operations
- Planning
- Large-Scale Program Management
- C-Level Executive Coaching

#### **Industry Verticals Served**

Information Technology, Financial Services, Software Development and Implementation

### **Representative Experiences**

- Infrastructure Integration The acquisition of Countrywide by Bank of America was one of the largest Financial Services Mergers in the past decade. Ken, as a member of the Countrywide Technology Leadership team, participated heavily. He was directly responsible for over 25 of the key applications and platforms that had to be replaced/integrated/brought to new standards. This effort involved infrastructure and application technology integration and modification.
- **Product/Consulting Company Merger & Integration** E&Y acquired DSSI, a firm which Ken co-founded and helped grow to a \$5M company providing products and consulting to its clientele. As President, Ken was instrumental in the negotiations, determining the integration strategy and then leading portions of the firm as integrated into E&Y.
- Consulting Company Acquisition & Integration The industry-leading acquisition of the E&Y
  Management Consulting practice by Cap Gemini was a complicated effort, requiring many points of view
  and considerations. Ken was part of the planning team that smoothed the way for technology integration,
  both infrastructure and engagements.
- Adjunct Professor at California Lutheran University in the Graduate School of Management, teaching the "Management of Information Technology" to MBA and MSIT students."

# **Recent Clients**

- Coaching project and program managers for a large professional services organization division of a telecommunications vendor.
- Facilitation of an R&D strategic direction change for a large software systems provider.
- Leading a task force to establish a 3 year strategy and plan for multi-petabyte storage and backup for a large banking institution.
- Develop a custom engagement methodology for a medium Systems Integration company.
- MDM program creation and product selection.

# **Past Employers**

Tech Strategies, LLC, Bank of America, Countrywide Financial Services, Cap Gemini, Ernst & Young, Distributed Systems Solutions Inc, Citicorp, Honeywell Information Systems

# **Education, Training & Certifications**

Bachelor of Science, Physics, University of Kansas; Master of Science, Computer Science, University of Kansas